

Presentation of 1st Interim Report 2006 Stockholm and London, May 4-5



EBT result in line with last year



	Ja	nuary-March
MSEK	2006	Change
► Revenues	14 467	+1 451
► EBITDAR	219	-3
		_
▶ Lease & depreciation	-1 414	-102
▶ EBIT	-1 161	-113
		_
► Financial net	-226	+16
▶ EBT	-1 387	-97
► EBT bef non-recurring items	-1 319	-7
		_

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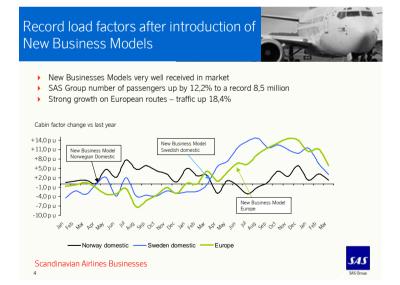
Result affected by pilot conflict and underlying yield pressure

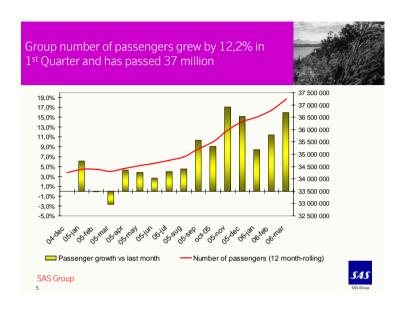


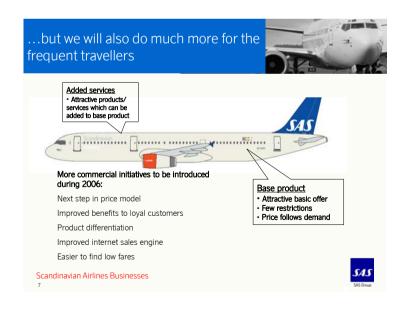
- ▶ EBT bef nonrecurring items MSEK -1 319 in line with 2005
 - Positive "Easter Effect" MSEK 100
 - Cost for conflicts of MSEK 250
 - Still underlying price pressure
 - Lower volumes and price pressure in SGS and STS
- Strong growth and record load factors
- ▶ Jet fuel price effect MSEK 550 higher than last year
- ▶ EBT result in Scandinavian Airlines Businesses improved by MSEK 250
- New cost measures on track and extended from SEK 2,0 to SEK 2,5 hillion

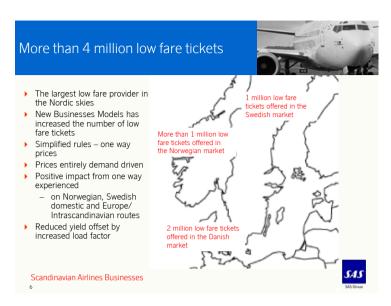
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Strongest improvement in Scandinavian Airlines Businesses



MSEK	Jan-Mar 2006	Change
 Scandinavian Airlines Businesses 	-813	+175
 Subsidiary & Affiliated Airlines 	-281	-136
► Airline Support Businesses	39	-97
▶ Hotels	-65	+81
▶ Group eliminations, other	-199	-30
▶ EBT bef nonrecurring items	-1 319	-7

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Positive free cash flow after investments and improved net debt



Ja	nuary-March	NT9450803420755075112 SALITAR 200 5507
SEK, billion	2006	
 Cash flow from operations 	-1,0	
Change in working capital	1.0	
 Net financing from operations 	-0.0	
Investments, adv. payments	-0.4	
 Acquisitions/sale of subsidiaries (net) 	0.0	
 Sale of fixed assets etc. 	0.6	
Financing deficit/surplus	0.2	
Change in external financing	-0.0	
Cash flow from the period	0.2	
 Financial net debt 	14.1	
 Available funds 	14.4	
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SAS Group underlying result improved MSEK 200-300

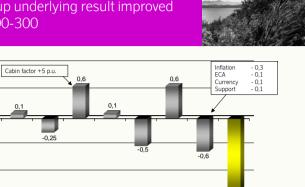
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2005 Easter Strike Volume Yield Fuel Cost Other (price) program SAS Group 10

Fuel cost at record level Full year fuel cost up SEK 2,5 - 3 billion



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▶ SAS Group strategy to offset jet fuel price

- Policy to hedge
 40-60% of expected
 consumption (12 months)
- Yield management
- Cost initiatives
 - Price increase due to very high prices on continuous basis

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Result improved for most Scandinavian Airlines



Jan-Mar in MSEK	<i>SAS</i> Scandinavian A	rines	sas Bra	athens	Scandinavian i	Airlines	Scandinav	
Revenues	Denma 2 313	rk 3,6%	2 807	5,4%	Swed 1 869		Intern 1 592	ational -0.1%
EBT bef nonrec.	-289	+121	-156	-68	-84	+135	-234	+21
EBT bef nonreccuring items 0 -100 -200 -300							2 00	
-500 SAS Denmark Scandinavian Airlines Bu	SAS Braath	nens	SAS Swe	den	SAS Internat	tional		SAS

STS and SGS affected by lower volumes



Jan-Mar in MSEK	SAS Sechnical Services	SAS SAS Ground Services	sas Cargo	SAS SAS Right Academy
Revenues EBT, bef nonrec.	1 230 -6,9% 8 - 56	1 529 -2,9% 10 -41	852 19,3% -5 -10	
				i
Airline Support Businesses				SAS

Unit cost weighted for increased volume down in Q1



Unit cost method ► ASK	Unit cost vs last year 7,1%	Unit cost adjusted for fuel 3,0%
▶ 50% ASK & RPK	3,3%	0,0%
▶ 50% ASK & passengers	0,9%	-1,9%

- ▶ Unit cost based on only ASK is penalized by sharply improved cabin factor and utilization of capacity
- ▶ Unit cost weighted with increased traffic/passengers shows continued improved cost per passengers/traffic

Scandinavian Airlines Businesses

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SEK 2.5 billion of new measures under



implementation in 2006-2007

600

- Productivity

 (partly dependent on changes in collective agreements)
 - Block hours F/D 700 h
 - C/A 750 h

900

- Ground and technical services
 - Productivity (part time) Leaner mgmt
 - Line and Heavy

 - Simplified product
 - Reduced component costs

- 1 000
- Administration/sales & other flight related costs

 - IT Call centers Overhead
 - Sales organization

- Structural cost measures of SEK 2,5 billion under implementation
- Measures increased by SEK 0,5 billion
- SEK 0,4 billion dependent on new collective agreements
- > 44% implemented

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Capacity guidance reduced due to increased focus on dynamic traffic planning



	NAMES OF THE PARTY	1263
SAS Group	2006	
Fuel costs (SEK, billion)	~11	
ASK	up 2%	
, non	(previous guiding 3-4%)	
	(premous galating 5 176)	
Scandinavian Airlines Businesses 2006	Capacity 2006 vs 2005	
Yield down		-7%
► ASK -2% to -3%	SAS Braathens	+6%
▶ Load factor up	Scandinavian Airlines Sverige	-9%
	Scandinavian Airlines International	-6%
Subsidiary & Affiliated Airlines	Capacity 2006 vs 2005	
Spanair	10%	
Blue1	60%	
) Widerøe	5-7%	
▶ airBaltic	25%	
		CAC
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Spanair weaker due to "Easter Effect" and challenges in Widerøe



ॐ Spanair	J	an-Mar
Spanan	2006	2005
Total revenues	2 063	1 574
EBITDAR	143	119
EBT, bef nonrecurring items	-235	-158

- WIDEROR
 Jan-Mar 2006
 2005

 Total revenues
 721
 639

 EBITDAR
 68
 80

 EBT, bef nonrecurring items
 -2
 14
- ▶ Robust traffic development in first Quarter
- Number of passengers up 35,6%
- Cabin factor up 5,9 p.u. to 60,1%

 Jet fuel up 70% vs last year corresponding
- to MSEK 212 also due to expansion
- ▶ 1st Quarter negatively affected by Easter effect of MSEK 50
- ▶ Traffic up 4,7% and cabin factor improved by 2,5 p.u. to 56,0%
- ▶ Yield was down 0,3% in Q1 due to more low fare tickets in the market
- ▶ Unit cost up 6,9% due to jet fuel and costs for technical maintenance

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Jørgen Lindegaard CEO





Blue1 and airBaltic expanding in their home markets



Rlue		Jan-Mar
DiuC	2006	2005
Total revenues	428	379
EBITDAR	11	34
EBT, bef nonrecurring items	-26	-4

- ▶ Strong traffic figures in Q1
 - Passengers up 19,5%
 - Traffic up 23,8%
 - Cabin factor up 5,5 p.u. to 59,5%
- Start up cost with European expansion
- 9 new destinations introduced from Helsinki
- Booking figures on tourist destinations are promising

airBaltic	Jan-Mar		
all baltic	2006	2005	
Total revenues	287	192	
EBITDAR	12	-7	
EBT, bef nonrecurring items	-18	-33	

- ▶ EBT improved MSEK 15 due to improved utilization
- ▶ Strong traffic development
 - Number of passengers up 55,9%
 - Cabin factor improved 8,8 p.u. to 59.0%
- ▶ Unit cost up 7,7% negatively affected by fuel and personnel
- airBaltic competing successfully with Ryanair and Easyjet

Subsidiary & Affiliated Airlines

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Subsidiary & Affiliated Airlines

Strong hotel market gives improved result of MSEK 81

REZIDOR	2006	Jan-Mar 2005
Total revenues	1 466	1 096
EBITDA	-3	-78
EBT	-65	-146

- ▶ Strong hotel market
- ▶ Result positively affected by Easter in April
- Number of rooms sold increased
 - RevPAR up 20,6% for comparable units
 - Occupancy rate improved 4,4 p.u.
- ▶ 7 new hotels opened in Q1. Total number of hotels now 224

Rezidor SAS



Three pillars of the SAS Group competitiveness ✓ Incorporation of New Business Cost Businesses units Models ☑ Turnaround 2005 ✓ One way pricing New cost adaptation Transparency measures - Local adaptation ✓ Demand driven Cost at market levels Flexibility Internet in process - Time to market Value for money SAS Group in process



Tough start of 2006, but passenger growth trend intact

- ▶ Tough start of 2006
 - Pilot action result effect appr MSEK 250
 - Cabin conflict in Norway
- New Business Models
 - Solid traffic development
 - Record load factors and number of passengers
 - More commercial initiatives in pipeline
- Jet fuel costs more challenging and to be handled through
- Yield management
- Cost reductions
- Hedging
- ▶ Cost measures increased to SEK 2,5 billion

Outlook

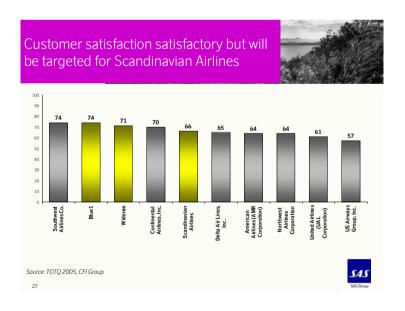
- Stable market growth 3-5%
- New Business Model with improved load
- ▶ Load up 7 p.u. in Scandinavian Airlines after Easter

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24







Additional slides for further information

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Four Business Areas as from 2006



Business models for SAS Group airlines -three common denominators



Commercial concept

Change

- Price structures based on demand-driven one-way prices for simple online distribution
- Differentiated base product
- · Add-on products that stimulate buy-up and ancillary revenues
- "Value-for-money"



- · Traffic systems dimensioned for local passengers and for profitable transfer traffic
- Dynamic flexible traffic planning



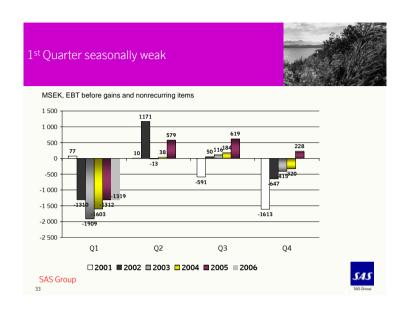
- · Cost level for basic product in line with most efficient players
- Additional costs for transfer, distribution, in-flight, on-ground, network etc. to be covered by a price

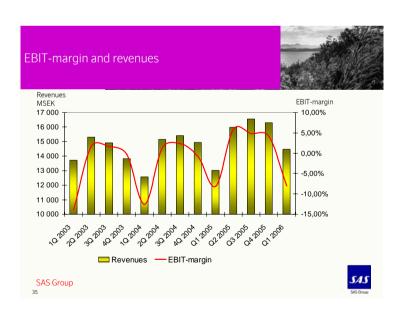


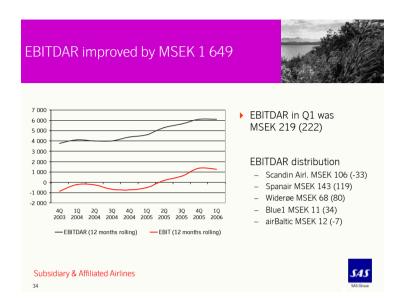


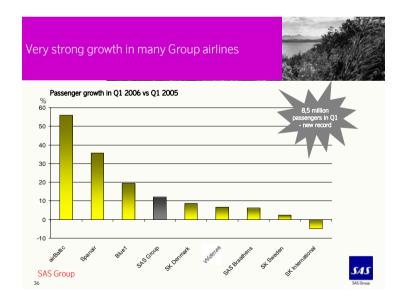
Revenues growing in major business areas Scandinavian Airlines Jan-Mar 06 Jan-Mar 05 Group revenue distribution Jan-Mar 06 Jan-Mar 05 Subsidiary & Affiliated Airlines Jan-Mar 05 SAS Group Jan-Mar 06 Jan-Mar 05 30











Passengers growing most airlines Average market prices: 2000 297 USD/MT ▶ Hedge levels (including premiums): **2001** 245 USD/MT - 41% hedged for 2006 by May 233 USD/MT **)** 2002 - 2006: 675 USD/MT **)** 2003 282 USD/MT **)** 2004 399 USD/MT 568 USD/MT 2005 487 USD/MT Q1 2005 Q2 2005 556 USD/MT Q3 2005 634 USD/MT 592 USD/MT Q4 2005 Q1 2006 615 USD/MT SAS Group

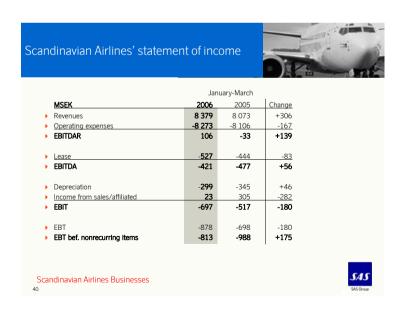


Scandinavian Airlines Businesses



Business areas





EBITDAR, Scandinavian Airlines MSEK 2 000 1 500 1 000 2 02 2 03 2 04

Scandinavian Airlines Danmark – strong cabin factor improvement more passengers



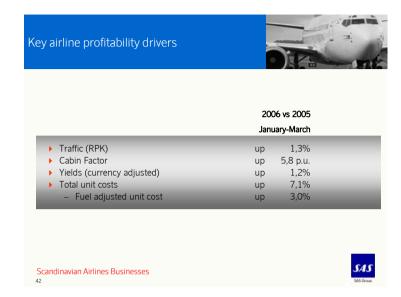
- ▶ Signs of reduced overcapacity in the home market
- ▶ Negative effect from pilot conflict in Q1 MSEK 110
- Positive situation between cabin factor and yield decline
- ▶ Solid traffic growth
 - Traffic up 7,7%
 - Capacity down 10,7%

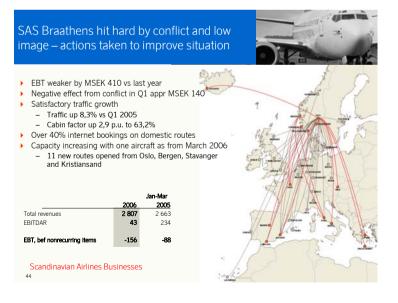
Scandinavian Airlines Businesses

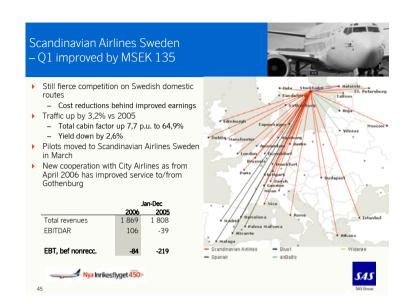
- Cabin factor up 11,2 p.u. to 65,7%

		Jan-Mar 2006
Total revenues EBITDAR	2 313 -82	2 233 -179
EBT	-289	-410



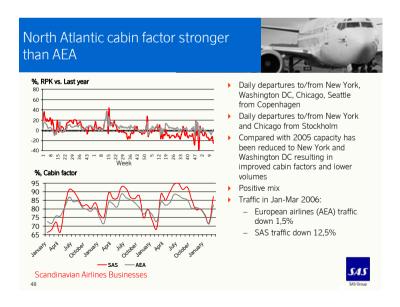






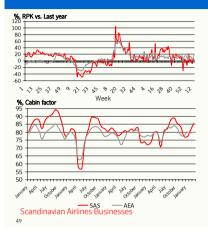






Strong traffic increase on Asian routes





- Positive mix between Economy and Business Class
- Good development in Economy Extra
- ▶ Cabin factor higher than AEA
- ► Traffic in Jan-Mar 2006:
 - AEA traffic up 13,2%
 - SAS traffic up 1,1% albeit capacity being reduced

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ECA agreement expires in 2007 – negative effect in 2006 estimated appr MSEK 400



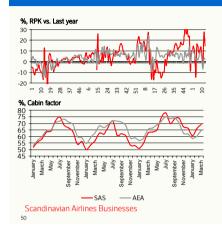
- Tri-party Joint Venture agreement with BMI, Lufthansa and SAS signed November 9, 1999
- ▶ In effect from January 1, 2000
- Main scope: To integrate the parties scheduled pass. transport to/ from London/ Manchester
- Negative result effect 2002: MSEK 418 (335)
- Negative result effect 2003: MSEK 244
- Negative result effect 2004: MSEK 134
- Negative result effect 2005: MSEK 415
 - Result effect 1st Quarter 2006: MSEK -130 (-64)

Scandinavian Airlines Businesses



Cabin factor over AEA on European routes





- Scandinavian Airlines has reduced its capacity by 6,2% in Q1
- Scandinavian Airlines introduced one way fares in September which significantly has improved cabin factor further
 - Cabin factor above AEA average since September
- ▶ Traffic Jan-Mar 2006:
 - AEA traffic up 3,9%
 - SAS traffic up 9,5%





Subsidiary & Affiliated Airlines





January-March			
2006	2005	Change	
3 514	2 607	+907	
-3 318	-2 607	-711	
196	207	-11	
-367	-242	-125	
-171	-35	-136	
-82	-76	-6	
2	-3	-5	
-251	-114	-137	
-281	-145	-136	
-281	-145	-136	
	2006 3 514 -3 318 196 -367 -171 -82 2 -251	2006 2005 3 514 2 607 -3 318 -2 607 196 207 -367 -242 -171 -35 -82 -76 2 -3 -251 -114 -281 -145	

Subsidiary & Affiliated Airlines

Spanair weaker due to different timing of Easter holiday and jet fuel



▶ Robust traffic development in first Quarter
 Number of passengers up 35,65
▶ Cabin factor up 5,9 p.u. to 60,1%
▶ Jet fuel up 70% vs last year corresponding to

- → 1st Quarter negatively affected by Easter in April in 2006 vs March in 2005

- Cuonalu	Jan-Mar			
<i>⋘Spanair</i>	2006	2005		
Total revenues	2 063	1 574		
EBITDAR	143	119		
EBT, bef nonrecurring items	-235	-158		

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	04- dec	05- jan	05- feb	05- mar	05- apr	may- 05	05-jun	05-jul	05- aug	05- sep	oct- 05	05- nov	05- dec	06- jan	06- feb	06- mar
								= Spar	-							

Subsidiary & Affiliated Airlines weaker than 2005



Jan-Mar in MSEK	Mar in MSEK Spanair Wider@e		Blue 🎞	airBaltic	
Revenues EBITDAR EBT bef nonrec.	2 063 31% 143 24 -235 -77	68 -12	428 12,9% 11 -23 -26 -22	12 19	

- ▶ Negative Easter Effect in Spanair
- ▶ Start up costs Blue1
- ▶ Challenges in Widerøe

Subsidiary & Affiliated Airlines

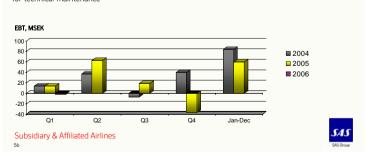
Widerøe weaker due to higher technical costs and



rianic up 4,7 % and cabin factor improved by
2.5 p.u. to 56.0%
2,5 p.u. to 50,070
Yield was down 0.3% in O1 due to more low fare
tickets in the market

▶ Unit cost up 6,9% due to jet fuel and costs for technical maintenance

widerøe Jan-Mar 2006 2005 Total revenues EBITDAR 68 80 EBT, bef nonrecurring items



1st Quarter negatively affected by phase in costs of new aircraft – booking figures promising



- Start up cost with European expansion
- ▶ 9 new destinations introduced from Helsinki
- ▶ Booking figures on tourist destinations are promising
- ▶ Strong traffic figures in Q1
 - Passengers up 19,5%
 - Traffic up 23,8%
 - Cabin factor up 5,5 p.u. to 59,5%

Blue 1	2006	Jan-Mar 2005
Total revenues EBITDAR	428 11	379 34
EBT, bef nonrecurring items	-26	-4



Estonian Air shows solid growth

- ▶ The SAS Group holds 49% in Estonian Air
- ▶ Estonian Air number of passengers up 9% in Q1
- ▶ Competitive cost position
- ▶ Increasing charter operation





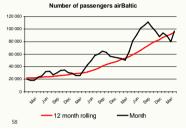
Continued strong growth but result negatively affected by fuel



- ► EBT improved MSEK 15 due to improved utilization

 ► Strong traffic development
 - Number of passengers up 55,9%
- Cabin factor improved 8,8 p.u. to 59,0%
 Unit cost up 7,7% negatively affected by fuel and
- airBaltic competing successfully with Ryanair and Easyjet

airBaltic		Jan-Ma
all baltic	2006	200
Total revenues EBITDAR	287 12	19
EBT, bef nonrecurring items	-18	-3

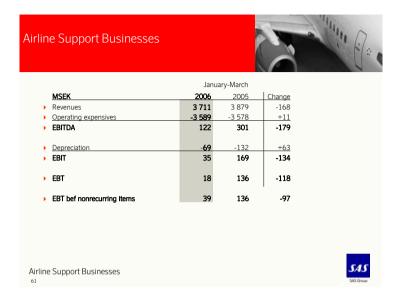


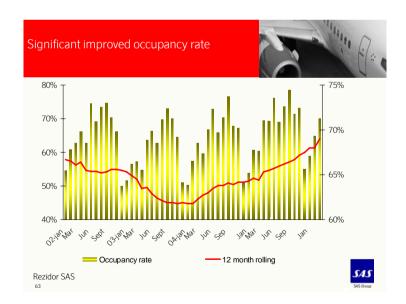




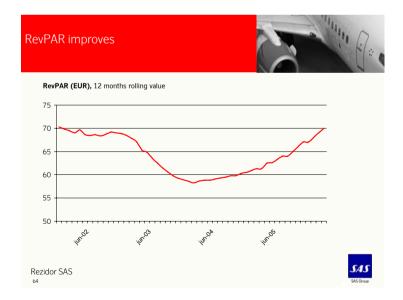
Airline Support Businesses











Financial update

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Limited CAPEX



Firm Aircraft Orders	Total	2006	2007
Airbus A319 Boeing 737	4 2	2	2 2
Number of aircraft	6	2	4
CAPEX (MUSD)	161	52	109

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Balance sheet



MSEK	31 Mar 06	31 Dec 05
Liquid funds	8 864	8 684
Aircraft, spare parts	15 552	16 207
Other assets	33 312	33 125
Total assets	57 728	58 016
Operating liabilities	17 830	15 981
Interest-bearing liabilities	25 194	26 337
Deferred tax	3 537	3 617
Equity	11 167	12 081
Total liabilities and equity	57 728	58 016
Financial net debt	14 053	14 228

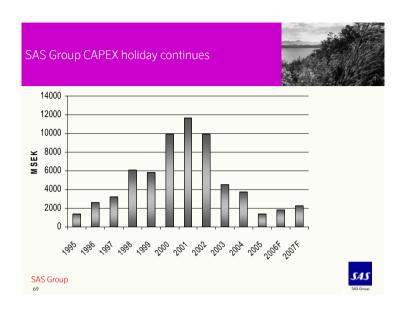
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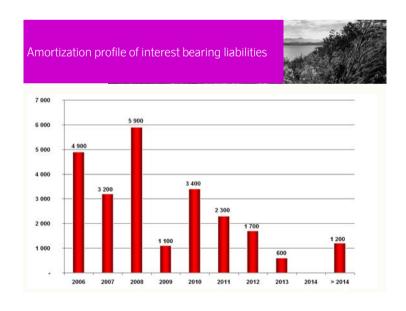
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SAS Group has SEK 14 billion in available funds – improvement by SEK 3,5 billion



		Matabase	SECOND CONTRACTOR
Liquid Funds MSEK	March 06 8 860	March 05 7 659	<u>Change</u> +1 201
Available Credit Facilites:			
Revolving Credit Facility (MEUR 400)	3 759	900	+2 859
Bi-lateral Facilities	1 500	2 000	-500
Others	347	400	-53
Total Available Facilities	<u>5 606</u>	<u>3 300</u>	+2 306
Total Available Funds	14 466	10 959	+3 507
► Available facilities	MSEK 5 606		
Utilized facilities	MSEK 1 044		
▶ Total facilities	MSEK 6 650		
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Key financial ratios and future targets



	Key figures	Mar 06	Dec 05	Target
•	Equity/assets ratio (solidity)	19%	21%	>30%
•	Financial net debt/ equity	126%	118%	<50%
•	Fin. net debt+7*Oplease/ equity	326%	290%	<100%
				1

- Targets will be reached by:
 - New Business Models and rationalization
 - Capital Release:
 - Aircraft phase-outs
 - Other Assets (Properties, non-core subsidiaries etc)
 - Cash flow from operations

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Financial Net January-March 2006 vs last year



(MSEK)	Q1 <u>-2006</u>	Q1-2005	Difference
Interest net and others	-226	-229	+3
Exchange rate difference	s 0	-13	+13
Financial net	- 226	-242	+16

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72



Development and break down of Financial Net Debt since year end



(MSEK)	060331	051231	Difference
Cash	8 864	8 684	+180
Other interest bearing assets	2 277	3 425	-1 148
Interest bearing liabilities	-25 194	-26 337	+1 143
Financial Net debt	-14 053	-14 228	+ 175

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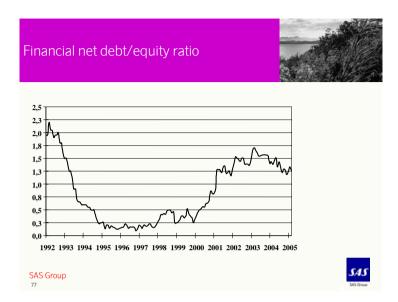
Development of Financial Net Debt Average 98 Average 99 Average 9

Development and break down of Financial Net Debt since last year

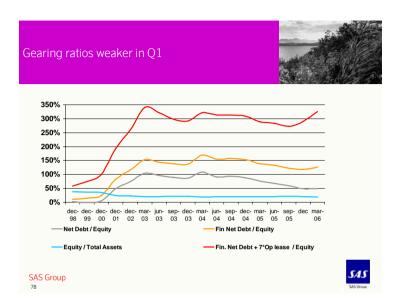


(MSEK)	060331	050331	Difference
Cash	8 864	7 659	+1 205
Other interest bearing assets	2 277	2 327	-50
Interest bearing liabilities	-25 194	-26 410	+1 216
Financial Net debt	-14 053	-16 424	+ 2 371
Group			









APPENDICES

Traffic Data

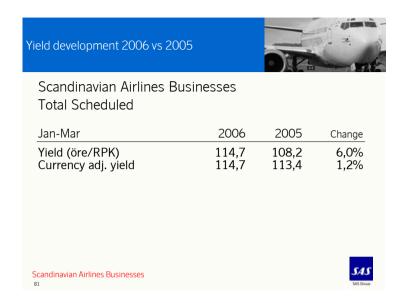
Yield

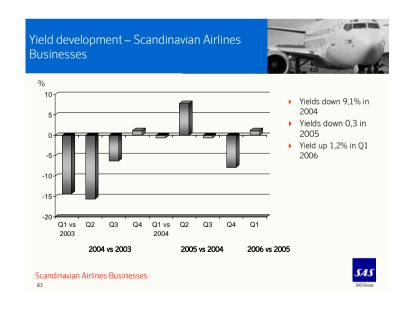
Unit cost

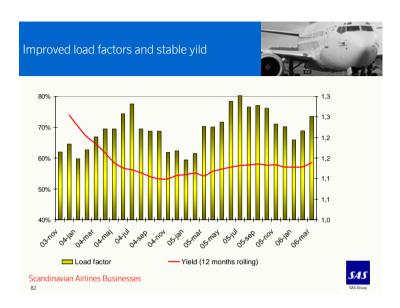
Fleet

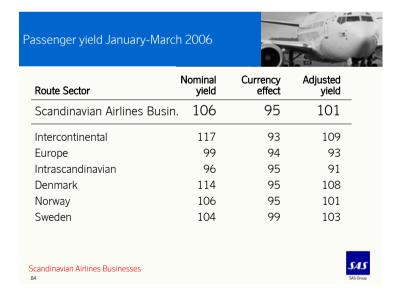
Financial key figures

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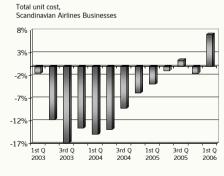


Jan-Mar
2,4%
-0,3%
-8,5%
-6,8%

Subsidiary & Affiliated Airlines

Unit up in Q1 due to increased fuel costs, conflict in January and reduced capacity





Scandinavian Airlines Businesses

- ▶ Unit cost down 10,9% in 2004
- Unit cost down 1,7% in 2005
- ▶ Unit cost up 7,1% in Q1
 - Adjusted for fuel, unit cost was up by 3,0% due to conflict and reduced capacity

Unit cost development



JAN- MAR 05 -1 923 -1 259	JAN- MAR 06 -2 006 -1 564	Var% 4,3%	Share of total var % 1.1%
-1 923	-2 006	4,3%	
			1.1%
-1 259	-1 564		
		24,3%	4,1%
-876	-853	-2,7%	-0,3%
-116	-113	-2,9%	0,0%
-1 318	-1 277	-3,1%	-0,5%
-1 048	-1 022	-2,5%	-0,3%
-434	-665	53,2%	3,1%
-6 974	-7 500	7,5%	7,0%
-505	-510	1,0%	0,1%
-7 479	-8 010	7.1%	7.1%
	-876 -116 -1 318 -1 048 -4 34 -6 974 -505	-876 -853 -116 -113 -1 318 -1 277 -1 048 -1 022 -434 -665 -6 974 -7 500 -505 -510	-876 853 -2,7% -116 -113 -2,9% -1 318 -1277 -3,1% -1 048 -1 022 -2,5% -4 34 -665 53,2% -6 974 -7 500 7,5% -505 -510 1,0%

Scandinavian Airlines Businesses



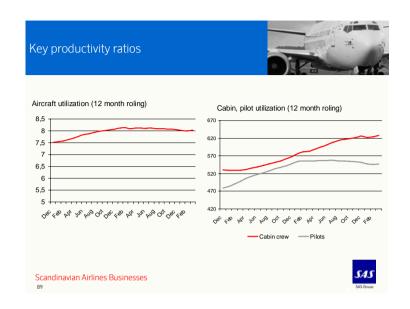
Bock hours overview

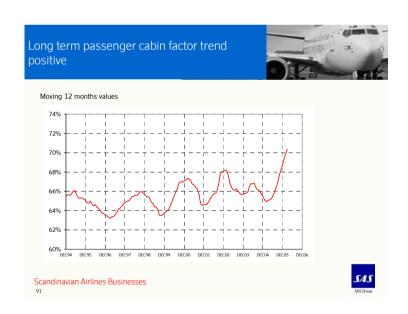


12 months rolling Apr 05 -Mar 06	Air craft/day	Pilots/year	Cabin/year
Scandinavian Airlines Businesses	8,0	547	628
Spanair	8,2	666	789
Widerøe	6,9	471	439
Blue1	8,0	682	664
airBaltic	8.8	778	743

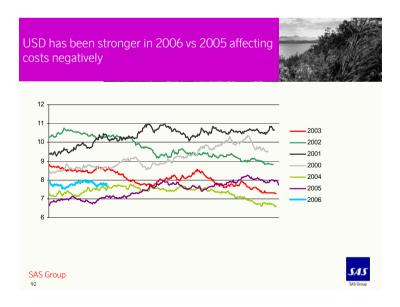
SAS Group



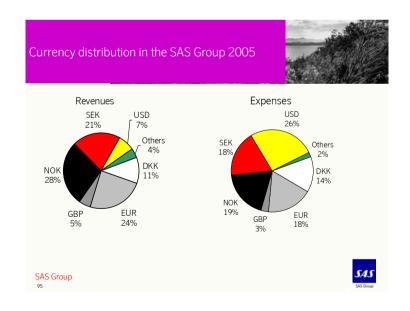








Currency effect – SAS Group January-March 2006 vs 2005 MSEK Jan-Mar Total revenues +620 -860 Total costs Forward cover costs & working cap. +180 -60 Income before depr. Financial items +13 Income before tax -47 SAS Group



Currency effect – SAS Group January-March 2006 vs 2005 Total revenues & costs: Working capital: (Total -240 MSEK) (Total +92MSEK) Major approx. effects: 2005 -63 USD -368 2006 +29 DKK -17 NOK +78 Financial items: EUR +17 (Total +13 MSEK) +32 Asian curr. 2005 -13 +18 All others 2006 0 Forward cover costs: Grand total -47 MSEK (Total +88 MSEK) 2005 -42 +40 2006 SAS SAS Group





SAS share







